

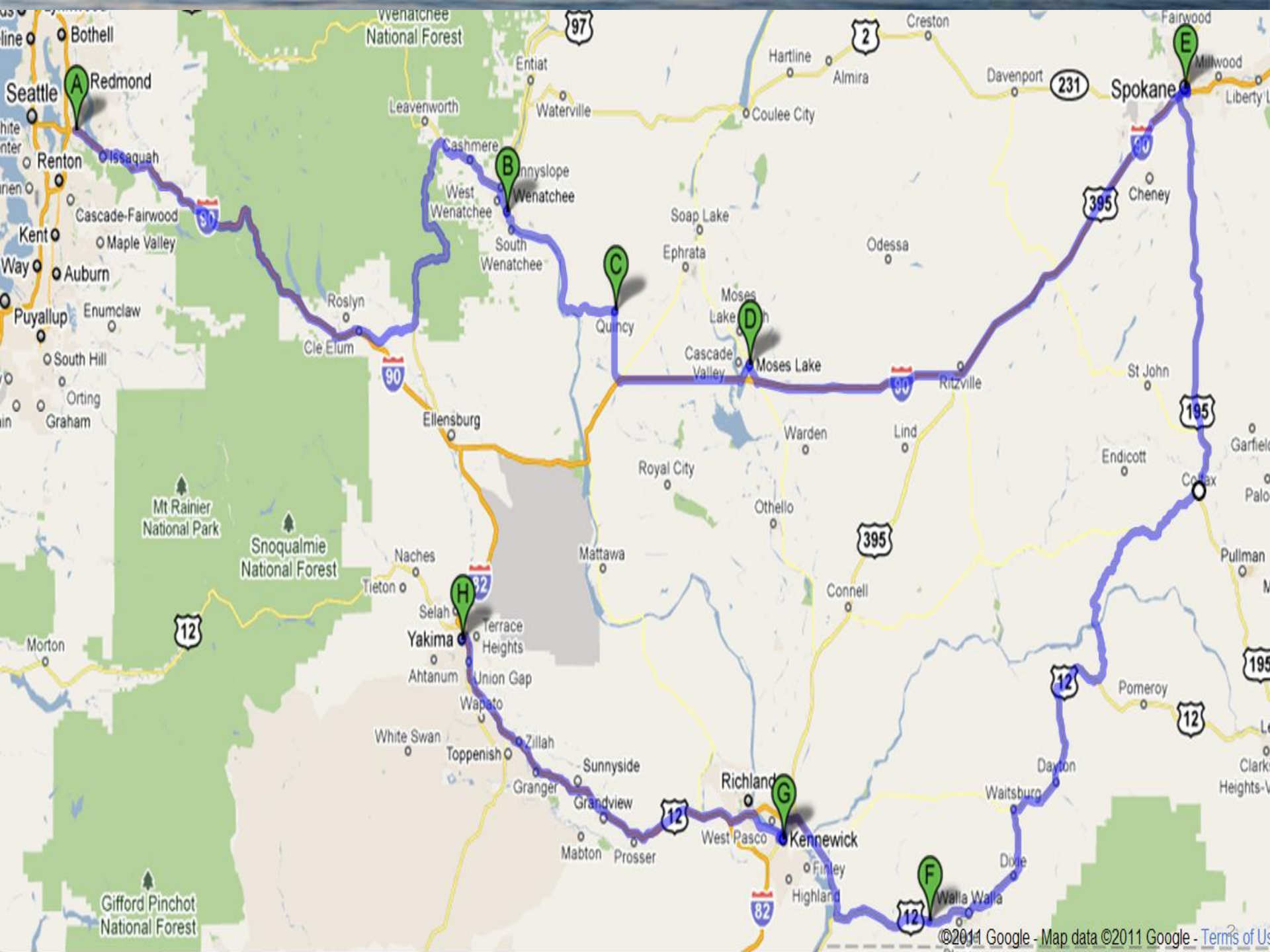
Central / Eastern Washington Tour & Export Roundtables

April 25 to 28, 2011



Port of Seattle

Where a sustainable world is headed.™



Export Roundtables

Roundtable locations:

- Wenatchee
- Spokane
- Tri-Cities (Kennewick)
- Yakima

Discussion topics include:

- How and what can the Port of Seattle do to help increase exports?
- What are some of the operational issues facing Washington enterprises?
- What are the current logistical challenges facing Washington exporters?
- What policy issues are affecting our ability to export, and how can we work together to address them?
- Are there state or federal issues that offer an opportunity to work together?

Key Messages

- Competitive ports, and an efficient rail and road transportation system are critical for Washington agriculture export economy and jobs.
- We must work together to ensure public policy and funding (federal and state) are in place to support our export focused economy and create jobs for Washington State

Roundtable Meetings



More than 100 leading exporters, EDC leaders, transportation associations, agricultural commissions, inland ports and trade councils attended our roundtable discussions.

Port of Seattle / Port of Moses Lake Joint Commission Meeting

- Working together on Transportation and Exports
- Joint Marketing our gateway and complimentary attributes
- Toured Moses Lake Foreign Trade Zone (FTZ)
 - SGL / BMW new FTZ Operation (possible 3,000 to 20,000 TEUs)
 - Genie / Terex Moses Lake (not a FTZ operation)
 - Nippon Chemicals

Key Benefits

that make Central / Eastern Washington locations attractive for business; especially manufacturing and manufacturing FTZ use

- Low cost land,
- Very low utility cost, (50% less than Seattle)
- Work ethic, and quality of life,
- Low cost of living,
- No traffic congestion,
- Reception by local community,
- Waste water treatment used as fertilizer.

Thank you !

Port of Seattle

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